



# Modernization Financing

## Improve performance now. Pay over time.

Schindler now makes it easier than ever to realize the economic benefits of a modernized, more efficient elevator system, without a large up-front investment.

Through special arrangements with a number of financial institutions, Schindler provides a convenient way to finance a complete Schindler modernization at attractive rates, for periods of two to seven years or more.

This means you can substantially improve the performance and dependability of your equipment immediately — and keep tenants satisfied — while preserving your capital for other needs.

With Schindler's favorable financing terms, it can be practical to undertake more extensive modernizations — or to modernize more equipment — than would be possible if you were funding it all from your available capital. Or, it may become feasible to upgrade your equipment all at once, rather than phase in your modernization over a period of years.



# Modernization financing options. Reliable and moving results.

## Don't wait to modernize

With Schindler modernization financing, you can increase the value, appearance and improve the performance of your older elevators now. Whether you choose improvements to door operation, ride quality, safety upgrades or aesthetic improvements to update the appearance of your older elevators, you don't have to plan for an expensive capital outlay. You can do it now quickly and easily with Schindler modernization financing.

## Schindler simplifies it all\*

Schindler's financing representative will work with you and coordinate this process with the lending bank. About all you have to do is furnish the bank with their requested financial information. All your financial information goes direct from you to the lending institution to help reach a prompt credit qualification decision and maintain confidentiality. Decisions regarding financing qualification are made by participating lending institutions.

## Coordinated with your Schindler maintenance

For easier management and administration — and to help protect your modernization investment — Schindler will design and implement a new maintenance schedule for your modernized

equipment. This new maintenance contract will run for the duration of your financing period, or longer. It means that your upgraded elevators will be expertly serviced and maintained by Schindler at all times.

## Available for all Schindler modernizations

This opportunity for convenient financing is available for all Schindler elevator and escalator modernizations. This includes custom modernizations as well as pre-designed solutions such as the Schindler Miconic® HXpress (hydraulic) and Miconic® TX modernization systems.

## Ask your Schindler representative

To see how to take advantage of a Schindler modernization right now — under an attractive financing option — contact your Schindler representative today.

\*The offer presented in this description of financed modernization work is conditioned upon and subject to approval from Schindler Elevator Corporation's banking partners. Such review and approval may require some information from you regarding the property itself and finances of owner / management.

For further information, including location of the Schindler office nearest you, please contact:

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Schindler has received renewal to ISO 14001:2004 and ISO 9001:2008 certificates.



Schindler is a member organization of the U.S. Green Building Council.



Schindler prints with vegetable-based ink on paper containing post-consumer waste fiber.