

# Investor fact sheet

## Schindler Group

### Business activities

Schindler was founded in 1874 in Lucerne, Switzerland, and is one of the leading manufacturers of elevators, escalators, and moving walks, as well as a top provider of vertical transportation maintenance and modernization across the globe. Schindler has over 1 000 branch offices in more than 100 countries, as well as production sites in nine countries and R&D facilities around the world.

### Moving more than 1.5 billion people a day

With more than 1.5 billion people moved each day, the company is committed to providing reliable customer service and high-quality mobility solutions that ensure safe and efficient trips for the riding public, as well as superior equipment for building owners and operators. Schindler's offering ranges from solutions for low-rise buildings to sophisticated access and transport management concepts for multifunctional buildings.

### Long-term strategic focus

Schindler's long-term strategy is focused on generating sustained value for all the company's stakeholders. The aim is to grow faster than the global elevator and escalator market and to build on a strong culture of innovation to continuously improve operating results. To support the realization of these objectives, Schindler is implementing operational measures to increase customer satisfaction and operational efficiency, as well as strategic initiatives to promote innovation and enhance quality. The main focus is on the modularization of the product portfolio and the digitalization of the business.

### Innovation and technology

Schindler has been a pioneer in vertical transportation since the company's founding in 1874. Drawing on this strong culture and legacy of innovation, Schindler continues to drive forward new systems and technologies aimed at anticipating the world's needs for future mobility and improving the quality of life in cities.

Over the years, Schindler has successfully launched numerous innovations in the market and is expanding intensive research activities. With the advent of artificial intelligence, Schindler has also established itself as a leading company in the development of the Internet of Elevators and Escalators (IoEE).

### Sustainability

In over 145 years of history, Schindler has grown around the world while being recognized as a responsible corporate citizen in each country where the company operates. Schindler's current Sustainability Strategy 2022 was launched in 2018, reflecting Schindler's consciousness of the role it can and must play in order for the growth of cities to be sustainable. It establishes a clear framework for action on six strategic priorities that capture our most important sustainability challenges and opportunities.

### Shareholders

At the end of 2019, registered shares of Schindler Holding Ltd. were held by 8 782 shareholders (previous year: 8 312).

On the same date, the Schindler and Bonnard families – within the scope of shareholder agreements – and parties related to these families held 47 631 495 registered shares (previous year: 47 662 664) of Schindler Holding Ltd., corresponding to 71.0% (previous year: 71.1%) of the voting rights of the share capital entered in the Commercial Register.

### Ticker and security number

Both the registered shares and the participation certificates are traded on the SIX Swiss Exchange. Holders of participation certificates have the same rights as holders of registered shares with the exception of attendance at the Annual General Meeting and voting rights.

	Registered share	Participation certificate
Bloomberg	SCHN SW	SCHP SW
Reuters	SCHN.S	SCHP.S
Valor	002463821	002463819
ISIN	CH0024638212	CH0024638196

### Dividend policy

The dividend policy is earnings-related and provides for a payout ratio of 35% to 65% of net profit attributable to shareholders of Schindler Holding Ltd.

### Financial calendar

	2020	2021
Annual results media conference	February 14	February
Ordinary General Meeting Schindler Holding Ltd.	March 19	March 23
First trading date ex-dividend	March 23 <sup>1</sup>	
Date of Schindler Holding Ltd. dividend payment	March 25 <sup>1</sup>	
Publication of key figures as of March 31	April 22	April
Publication of Interim Report as of June 30	July 24	July
Publication of key figures as of September 30	October 23	October

<sup>1</sup> Subject to approval of a dividend payment by the General Meeting of Schindler Holding Ltd.

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# Key figures

## Group

In CHF million	2019	Δ %	2018	Δ %	2017	Δ %	2016	Δ %	2015	Δ %
<b>Order intake and order backlog</b>										
Order intake	12 123	3.9	11 669	6.2	10 989	5.9	10 374	4.1	9 967	-0.1
Δ % in local currencies	5.8		6.6		5.5		4.6		4.6	
Order backlog	9 042	4.9	8 618	6.3	8 106 <sup>4</sup>		10 004	6.8	9 364	1.1
Δ % in local currencies	7.6		9.7				6.5		7.9	
<b>Income statement</b>										
Revenue	11 271	3.6	10 879	6.9	10 179	5.1	9 683	3.1	9 391	1.6
Δ % in local currencies	5.6		7.3		4.6		3.6		6.7	
Operating profit (EBIT)	1 258	-0.9	1 269	6.9	1 187	4.8	1 133 <sup>5</sup>	13.1	1 002	-12.0
in %	11.2		11.7		11.7		11.7		10.7	
Operating profit (EBIT), adjusted	1 314	1.5	1 295	6.0	1 222	5.3	1 160	12.5	1 031	10.6
in %	11.7		11.9		12.0		12.0		11.0	
Net profit	929		1 008		884		823		747	
Net profit before exceptional items	929		948 <sup>3</sup>		884		766 <sup>5,6</sup>		747	
Research and development cost	196		178		170		148		138	
<b>Balance sheet</b>										
Net liquidity	2 046 <sup>1</sup>		2 231		2 147		2 455		1 935	
Net working capital	-600		-518		-467		-776		-791	
Total equity	3 883		3 743		3 268		2 847		2 357	
in % of total assets	36.6		37.5		37.9		34.3		28.5	
Return on equity (in %)	24.4		28.8		28.9		31.6		28.0	
Return on equity before exceptional items (in %)	24.4		27.0		28.9		29.4		28.0	
<b>Cash flow statement</b>										
Cash flow from operating activities	1 185 <sup>2</sup>		1 005		810		929		1 076	
Investments in property, plant, and equipment	225		245		227		189		183	
Number of employees	66 306		64 486		61 019		58 271		56 762	

<sup>1</sup> Implementation of IFRS 16 – Leases as of January 1, 2019: Net liquidity is reported including lease liabilities

<sup>2</sup> Before settlement of pension obligations (CHF -157 million) and IFRS 16 – Leases (CHF 118 million) CHF 1 224 million

<sup>3</sup> One-time tax refund CHF 60 million

<sup>4</sup> Implementation of IFRS 15 – Revenue from Contracts with Customers as of January 1, 2018: Order backlog is reported net of already recognized revenue for contracts with customers. Order backlog as of December 31, 2017 has been restated accordingly.

<sup>5</sup> Gain on sale of operations in Japan: CHF 50 million (CHF 31 million after taxes)

<sup>6</sup> Revaluation gain ALSO participation: CHF 26 million

## Revenue by region

	2019	In %	2018	In %	2017	In %	2016	In %	2015	In %
<b>Revenue by region (in CHF million)</b>										
Asia-Pacific	3 055	27	2 935	27	2 769	27	2 788	29	2 756	29
Americas	3 274	29	3 047	28	2 927	29	2 726	28	2 636	28
EMEA	4 942	44	4 897	45	4 483	44	4 169	43	3 999	43
<b>Total</b>	<b>11 271</b>	<b>100</b>	<b>10 879</b>	<b>100</b>	<b>10 179</b>	<b>100</b>	<b>9 683</b>	<b>100</b>	<b>9 391</b>	<b>100</b>

## Dividend

in CHF million	2019 <sup>1</sup>	2018	2017	2016	2015
Total dividend					
Shares	268	267	266	333	180
Participation certificates	163	162	162	202	109
<b>Total</b>	<b>431</b>	<b>429</b>	<b>428</b>	<b>535</b>	<b>289</b>

<sup>1</sup> Proposal by the Board of Directors